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Top Skills

Investments
Business Development
Mutual Funds

Publications

Cold Hard Truth on Men, Women & Money

Cold Hard Truth on Family, Kids & Money

The Cold Hard Truth on Business, Money & Life

Kevin O'Leary

Chairman, O'Leary Ventures and Beanstox

West Palm Beach, Florida, United States

Summary

Kevin O'Leary's success story starts where most entrepreneurs begin: with a big idea and zero cash. From his basement, he launched SoftKey Software Products. As sales took off, Kevin moved to headquarters in Cambridge, Massachusetts and went on an industry consolidating acquisition binge.

From 1995 to 1999 he bought out almost every one of his software competitors, including Mindscape, Broderbund and the Learning Company in the industry's first vicious public hostile battle. Shareholders loved his take-no-prisoners, cost cutting style and fueled him with billions to do his deals.

In 1999 Kevin sold his company to the Mattel Toy Company for \$4.2 billion, one of the largest deals ever done in the consumer software industry. To keep his money working hard, he took control of his wealth from his lackluster money managers and founded his own mutual fund company, O'Leary Funds. He raised hundreds of millions of dollars from investors who share his "get paid while you wait" yield oriented, value investing philosophy. He shares his tips and tribulations with a national television audience and turns The Street upside down in the process.

As a self-proclaimed "Eco-preneur," Kevin looks hardest for investments that make money - and are environmentally friendly. When he's not squeezing the market from his office, he travels the world looking for new opportunities to deploy his capital. He is on the investment committee of Boston's prestigious 200-year-old Hamilton Trust.

He launched O'Shares ETFs, a group of exchange traded funds. He is O'Shares Chairman.

Experience

WonderTrust Strategic Partner March 2023 - Present (8 months) Miami, Florida, United States

ERC is a stimulus program designed to help businesses that were able to retain their employees during the COVID-19 pandemic. Claim the refundable tax credit for your small or mid-sized business.

O'Leary Financial Group Founder 2013 - Present (10 years)

O'Leary Financial Group is a group of brands and products that share Kevin O'Leary's guiding principles for business, including honesty, directness, and, above all, great value. Each member of O'Leary Financial is continually evaluated to ensure that it meets these standards. To learn more, please visit http://www.olearyfinancial.com.

O'Shares Investments
Chairman
July 2015 - Present (8 years 4 months)

O'Shares ETF Investments TM provides ETFs for long-term wealth management, with an emphasis on quality across our family of ETFs. The O'Shares ETFs are designed for investors with objectives ranging from wealth preservation and income to growth and capital appreciation. Each O'Shares ETF reflects our rules-based investment philosophy, including quality as an important characteristic. At O'Shares, we prefer the ETF form of investment fund for cost-effective, tax-efficient, and transparent access to investment portfolios. Our measures of quality include profitability, cash earnings, and strong balance sheets, aiming to serve investors by keeping investing simple, straightforward and easy to understand. O'Shares ETFs are all managed according to rules-based indexes, and all are listed on Cboe Global Markets.

WonderFi Strategic Investor June 2021 - Present (2 years 5 months)

WonderFi simplifies user interaction with the emerging area of decentralized finance, and abstracts complexities which are preventing mainstream adoption of DeFi.

With WonderFi, we seek to empower users to learn about, analyze and interact with DeFi in a simple way.

Our core team of seasoned engineers takes a technology-first and data driven approach, leading with our flagship platform, a proprietary dashboard which integrates with the entire Decentralized Finance (DeFi) ecosystem

WonderFi is backed by a team of experienced builders in Fintech with institutional experience, and the best technology talent.

Beanstox

Chairman

March 2018 - Present (5 years 8 months)

Beanstox TM is an automated internet-based investment advisory service to help people reach their financial goals, using the Beanstox App.

Tax Hive

Investor, Strategic Advisor June 2020 - Present (3 years 5 months)

Tax Hive is a leading source for business tax preparation, estate planning and asset protection. They believe in forward taxation planning so business owners are not doing their taxes in the "rearview mirror." Tax Hive clients have year-round access to professional CPAs and tax filers without the hourly cost. Kevin has joined Tax Hive as their strategic advisor, partner and investor. To learn more, please visit https://taxhive.com/.

StartEngine

Strategic Advisor

March 2020 - Present (3 years 8 months)

StartEngine is a leading equity crowdfunding platform in the U.S., connecting everyday investors with tomorrow's progressive companies. Utilizing its expertise in regulated exempt offerings under the Securities Act, StartEngine has helped more than 550 companies raise capital and has over 1,000,000 registered users. Kevin has joined StartEngine as their Strategic Advisor, a paid spokesperson, and a shareholder.

ABC Television
TV Personality on "Shark Tank"
2009 - Present (14 years)

"Shark Tank" is a business reality television series by acclaimed TV producer Mark Burnett (Survivor, The Apprentice) that airs on ABC Network. As one of the "Sharks," Kevin O'Leary, and four other prominent executives, listen to business pitches from everyday people who hope to launch their company or product to new heights. Investing his own money in every project, Kevin O'Leary becomes partners with the entrepreneurs and helps them turn their aspirations into a reality. Millions of viewers tune into the show as Kevin offers his blunt, outspoken critiques and no-nonsense entrepreneurial mastery.

O'Leary Ventures Chairman January 2000 - Present (23 years 10 months) 153 Plumage Lane

The Learning Company
President
January 1994 - January 2002 (8 years 1 month)

SoftKey Software Products Inc.
President
January 1983 - January 1994 (11 years 1 month)

SoftKey Software Founder & President 1983 - 1994 (11 years)

Education

Ivey Business School at Western University

Master of Business Administration (MBA), Entrepreneurship/Entrepreneurial

Studies · (1979 - 1980)

University of Waterloo

Bachelor of Environmental Studies · (1973 - 1977)